

SOI Aviation Company Profile

Specializing in obsolete aircraft components since 1987

Tim Davidson Director of Business Development





Our Promise to Customers

- Solving your most complex "hard-to-find" aviation part problems
- With only high-quality solutions and products
- And fast and reliable delivery and customer service



Agenda

- Introduction
- How we support you
- Who we currently support
- Our certification
- Our leadership team
- Appendix







Our Mission

Provide **reliable** and **quality** services to our customers consistently and remain committed to excellence

Our Vision

To be a premier organization that offers **one stop shop** spare part and system solutions

Our Quality Commitment

Supply the highest quality product with full traceability and support with timely delivery

SOI AVIATION INC.

4



We have solved our customer's obsolete parts and systems needs since 1987 Supply the highest quality products at the lowest cost and on-time delivery

We have established a vast network of industry partners and experts across the globe

Support aircraft, helicopters, all subcomponents and ground-support equipment from global OEMs Specialize in foreign manufacturers, non-existent CAGE codes, military standards, ANs, technical orders and complex miscellaneous items

We employ advanced research, engineering and sourcing tools and knowhow

Support contract manufacturing and reengineering

We have deep platform and industry technical expertise across military and commercial applications

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How we support you: aircraft platform capabilities



Non-exhaustive

American Aircraft Platforms











International Aircraft Platforms











How we support you: helicopter platform capabilities



Non-exhaustive

American Helicopter Platforms

Bell Augusta AW119, AW109, AW139, AB206, AB412







International Helicopter Platforms





How we support you: aviation repair and overhaul facilities and capabilities

- Authorized by OEM's and OEM approved repair stations, we provide regional management services for repair and overhaul of aircraft and helicopter engines, airframe components, avionics, and instruments
- We have established **OEM partnerships** to identify and develop comprehensive programs designed to meet the specific needs of our customers
- Repair, overhaul, and scheduled maintenance services for a vast array of components manufactured by OEM's such as Pratt and Whitney, Rolls Royce and Safran
- Fixed pricing, flat labor rates and reduced turnaround times
- Internationally certified repair facilities overhaul and maintain pneumatics, fuel controls, hydraulics, instruments, avionics and electrical items

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How we support you: platform product capabilities



Non-exhaustive

Fuselage/Wing Equipment

Flap Actuators

Door Seals

Lightning Protection

Boots And Covers

Door Parts

Bearings Floats

Cable Assemblies

Pulleys And Springs

Carb Heat Boxes

Rubber Channel

Chemicals And Lubricants

Mil-spec Lubricants Mil-spec Chemicals **Industrial Chemicals Aviation Greases** Paints

Landing Gear Equipment

Axles And Axle Nuts Aircraft Digital Instruments Rudder Parts **Turbine Rotables Brake Components Leaf Springs** Shock Cords / Rings Wheels Brake Discs Master Brake Cylinders Strut Parts

Brakes **Brake Linings** Tires And Tubes

Jacks Tools

Landing Gear, Experimental

Tail Wheel Accessories

Tail Wheels Floats/Skis

Wheel Accessories

Nose Wheels

Wheel And Brake Kits

Engine Equipment

Propellers Fuel Systems Cowling Pushrod Fittings

Cowl Seals Air Inlets

Cockpit Equipment And Instruments

Aircraft Digital Instruments Attitude Indicators

Cabin Air Gauges **Density Altitude** Accelerometers **Hour Meters Directional Gyros** Carburetor Gauges **Hydraulic Pressure Gauges** Airspeed Indicators

Chronometers/Clocks **Emergency Power Backups**

Inclinometers Altimeters

CHT Gauges Engine Monitoring Systems

Instrument Lighting Ammeters

Compasses Flap Position Indicators

Manifold Pressure Gauges **Fuel Instruments**

Glare Shield Canopies

Control Wheels Seat Belts & Harnesses

Testing Equipment

Cable Equipment Gauges Magnetic Tools/Holders Planers **Clamping Tools** Hand Tools

Magnifying Tools Measuring Devices Dehumidifiers **Drilling Equipment Marking Utensils Metal Working Tools**

De-icing Equipment **Rivet Tools Engine Tools Pneumatic Tools** Oil Filter Tools Heat Guns Flashlights **Power Tools**

Painting Equipment Inspection Equipment

How we support you: ground support equipment capabilities (1/2)



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GSE Category		Example products	Non-exhaustive
Lifting and Shoring	>>>>	Aircraft Jacks, Aircraft Tail Stands, Axle Jack, Tail Stand Alarms, Hand Wheels, Jack Accessories Stands, Stabilizing Stand Alarms	, Stabilizing
Towing and Taxiing	>>>>	Aircraft Tow bars, Tow bar less Tugs, Tow bar Heads, Custom Tow bars, TLTV, Head Storage Rad Wide body Tow bars, Business Regional Commercial Tow bars, Multi-Head Tow bar Systems, A Recovery Dolly, JET Porter	
Parking & Mooring	>>>	Aircraft Wheel Chocks, Ramp lock Secure Chocks, Aircraft Propeller Slings, Aircraft Propeller S Mount Propeller Stands	tands, Wall
Servicing	>>>>	Aircraft Service Carts (Hydraulic Engine Oil), Aircraft Service Carts (Nitrogen), Aircraft Service (Oxygen), Lav Carts, Aircraft Service Cart, One, Two and Four Bottle Carts Air Conditioning (AT Air Conditioning Cart, Aircraft Cabin Pressure Test Unit, Cabin Pressurization, PC Air Unit	
Air Conditioning	>>>	Aircraft Maintenance Platforms, Hydraulic Utility Crane, Universal Lift, Aircraft Engine Crane, Stairs, Maintenance Stands, Nacelle Hoist	Passenger

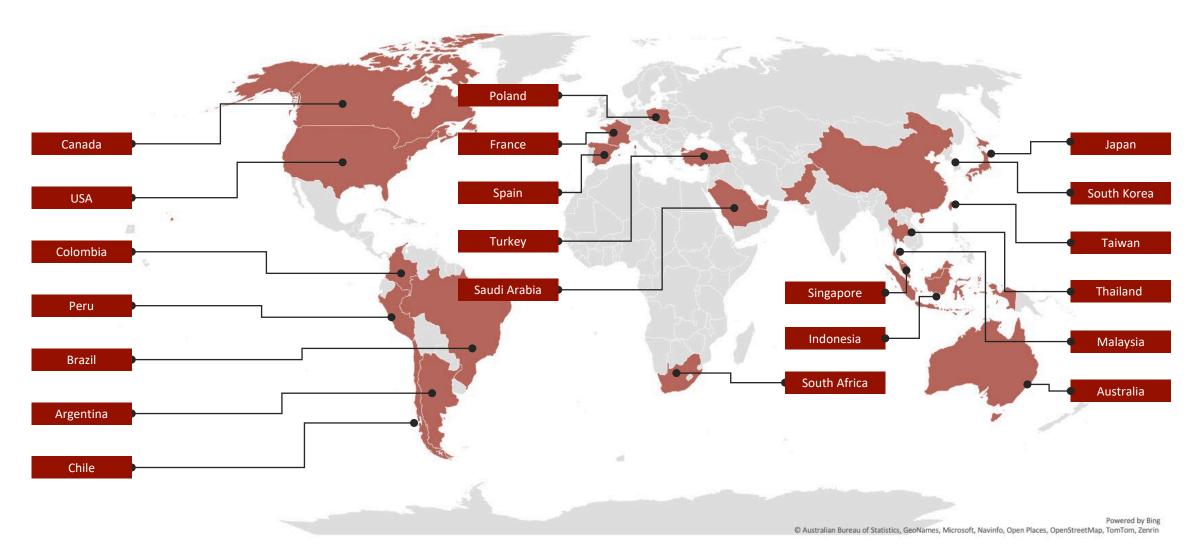
How we support you: ground support equipment capabilities (2/2)



GSE Category		Example products	Non-exhaustive
Electrical	>>>	Aircraft Battery Cart, Aircraft Ground Power Unit, Aircraft Solid State Rectifier, Aircraft Battery VDC GPU	Charger, 28.5
Fueling	>>>	Fuel Aircraft Fuel Transfer Cart, Fuel Sample Test Tools	
Hydraulic Power	>>>	Aircraft Hydraulic Power Unit, RAT Testers, Aircraft Hydraulic Hose Adapters, Portable Hydraulic Mobile Hydraulic Power Carts, Hydraulic Sample, Slat Test Unit, Thrust Reverser Test Unit, Ice	c Stands,
Rain Protection	>>>	Aircraft Deicer Carts (Portable and Mobile), TKS Anti Icing Fluid	
Landing Gear	>>>	Aircraft Tire Bead breakers, Aircraft Wheel and Brake Dolly, Nitrogen Gauges and Adapters, Str Tools	ut Service
Fuselage	>>>	Aircraft Maintenance Platforms, Hydraulic Utility Crane, Universal Lift, Aircraft Engine Crane, F Stairs, Maintenance Stands, Nacelle Hoist	assenger
Munitions Handling	>>>	Trailers, Tie Down Kits, Chock Kits, Hoisting Beams, Cradles, Loaders, Racks, Dollies, Weapons S	skids, Pallets

We continue to support our defense, commercial and private operator customers around the globe





Our certification









Our certification



MILITARILY CRITICAL TECHNIC		REEMENT		OMB No. 0704 020 OMB approval expl
For use with the Joint Certi (Read the Agency Disclosure Notice and Instructions	fication Program	completing this form	n l	20250731
1. TYPE OF SUBMISSION (X one) □ a. INITIAL ■	b. REVISION		. RENEWAL	
ENTITY OR INDIVIDUAL DATA (Referred to as a 'Certified Contractor' upon				
a. NAME OF ENTITY OR SOLE PROPRIETOR (must match CAGE registry)		sical Address of CAGE		
SOI AVIATION, INC.		INA BLVD CAI	LADASAS, CA	91302-1443
c. NAME (For Use by UNIVERSITY, COLLEGE, or HIGHER LEARNING INSTITUTION Only)				
d. CAGE CODE (Mandatory): 0WU 55	1			
3. DATA CUSTODIAN (Primary)		TODIAN (Alternate)		
a. NAME (First, Initial, Last): TIMOTHY DAVIDSON	a. NAME (First, Ini	tial, Last): ELVIS C	JARCIA	
b. TELEPHONE NUMBER (Direct line): 8185913166	b. TELEPHONE N	UMBER (Direct line): 8	8185913166	
c. OFFICIAL TITLE: BUSINESS DEV	c. OFFICIAL TITLE	E: PROCUREME	NT SPEC	
d. BUSINESS EMAIL ADDRESS: TIMOTHY@SOIAVIATION.COM	d. BUSINESS EM	AIL ADDRESS: ELV	IS@SOIAVIAT	TION.COM
4. DESCRIPTION OF RELEVANT BUSINESS ACTIVITY			J	
5. AS A CONDITION OF RECEIVING MILITARY CRITICAL TECHNICAL DA ² a. They acknowledge all responsibilities under applicable U.S. export control laws and regulations (including the obligation, under certain circumstances, to octain an export increase from the U.S. Government plot to the release of military circuit betrained and tall control and the control and the U.S. occurrent price of the release of military circuit betrained and tall control and the U.S. occurrent price of the U.S. occurrent price occurrent price of the U.S. occurrent price occurrent	d. That the CITIZE in Item 3 above, wi	NSHIP/RESIDENCY S no will act as custodian	TATUS of the indivi	dual(s) designated by nam ritical technical data on
a. They acknowledge all responsibilities under applicable U.S. export control laws and regulations (including the obligation, under certain circumstances, to otdain an export license from the U.S. Government prior to the release of military critical technical data within the United States or applicable Canadian export control laws and regulations, and agree not to disseminate militarily critical technical data in a manner that would violate.	d. That the CITIZE in Item 3 above, will behalf of the entity, into (X) 1 or (X) 2	NSHIP/RESIDENCY S no will act as custodiar , is/are citizen(s) or per	TATUS of the indivi- n(s) of the militarily or son(s) admitted lawf	dual(s) designated by nam ritical technical data on fully for permanent residen
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DEFENSE LOGISTICS AGENCY DLA LAND AND MARITIME POST OFFICE BOX 3990 COLUMBUS, OH 43218-3990



January 5, 2023

SOI AVIATION, INC (0WU55) 23965 VENTURA BLVD CALABASAS, CA 91302

RE: Source Approval Request (SAR) or Alternate Offer (AO), NSN 1710-01-069-4280

I am pleased to report that your SAR or AO package has been reviewed [under 339 # DSCC-VE-23-05039] and your product was determined to meet all requirements currently set for approval.

Your company's CAGE and Part Number will be recognized as an approved source for the following item(s):

<u>NSN</u>	Nomenclature	Approved CAGE	Approved Part Number	
1710-01-069-4280	PISTON ASSEMBLY, ARR	0WU55	T87001	

Approval is granted with the understanding that any of the items listed above provided under contract with Defense Logistics Agency (DLA) will be identical to that which was evaluated through the SAR or AO program. Any changes to this part, or changes to your company as evaluated (including, but not limited to: quality, inspection, or manufacturing processes), may void this approval.

You are required to notify the SAR/AO Monitor, in writing, at DSCCAO-SAR@dla.mil within three business days of any changes as described above, including all affected contract numbers and NSN's. Following any changes, a new source approval request may be required.

*Please note, your data package will be shredded or deleted, and will not be returned to you.

Thank you for your work in support of the warfighter.

JAMIE SPANGLER SAR/AO Monitor Procurement Analyst DLA Land and Maritime

6/28/2024 SOI AVIATION INC. 14

Our certification





SKA-22-PROSV-0016

3 May 2022

TO: Timothy Davidson SOI Aviation, Inc.

23965 Ventura Blvd. Calabasas, CA 91302

FROM: S&K Aerospace (SKA), LLC

63066 Old Hwy 93 Saint Ignatius, MT 59865-9008

SUBJECT: Contract FA8630-17-D-5030, PROS V Program; Authorization To Obtain and Procure

Specific Parts Using Government Supply Sources

Dear Mr. Davidson.

As an approved supplier, SOI Aviation, Inc. is authorized to use Government Supply Sources in providing supplies and services supporting the Parts and Repair Ordering System (PROS V) contract FA8630-17-D-5030. This authorization is valid through 31 December 2022, the anticipated expiration date of the PROS V contract.

This authorization is not further transferrable or assignable.

If you require additional information, or have questions, please contact me at (513) 403-6881 or dhincks@sktcorp.com.

David Hincks, CPCM

Senior Contracts Manager S&K Technologies, Inc.

cc: Melanie Brooks (SKA); Dan Logan (SKA); Lori Hufnagel (SKA; Barbara Wilson (SKA); Kendra Williams (SKA)

1



DEFENSE LOGISTICS AGENCY

HEADQUARTERS 8725 JOHN J. KINGMAN ROAD FORT BELVOIR, VIRGINIA 22060-6221

DATE 13-Mar-20

MEMORANDUM FOR: MR. TIMOTHY DAVIDSON, SOI AVIATION, INC., CAGE 0WU55

SUBJECT: APPROVAL TO ACCESS DLA EXPORT-CONTROLLED DATA

The Defense Logistics Agency (DLA) limits distribution of export-controlled technical data under the control of DLA to DLA suppliers that have an approved US/Canada Joint Certification Program (JCP) certification, and meet the DLA-specific requirements for accessing unclassified export controlled military critical technical data managed by DLA. These requirements are detailed at https://www.dla.mil/HQ/LogisticsOperations/EnhancedValidation

This memorandum serves as your record that you currently meet the DLA-specific requirements for accessing unclassified export-controlled military critical technical data managed by DLA.

This approval is valid for three years from the date of this letter and is contingent upon your compliance with trade security laws and DLA policy prohibiting the downloading of technical data identified as export-controlled from the DLA data repository (cFolders) to locations outside of the United States, its territories and Canada, and the use of private network (VPN) and other services that mask a user's IP address. Any exceptions to these conditions require DLA's prior consent. This approval only applies to access unclassified export-controlled technical data managed or controlled by DLA.

If after you receive this letter you are unable to access the DLA export-controlled data please contact the HQ DLA Data Custodian Team at DLAJ344DataCustodian@dla.mil. Questions/issues re JCP certification should be addressed to the JCP Office and not the HQ DLA Data Custodian Team. Thank you.

HQ DLA DATA CUSTODIAN TEAM Logistics Operations HQ Defense Logistics Agency

Our Leadership Team





Greg GabaChief Executive Officer

 40+ years of experience in the aviation industry across defense, commercial and private fleet operations and applications.



Chief Operating Officer

Mike Untalan

 Over 5 years of hands-on experience in aviation, proven skills across all departments, equipped to drive operational excellence and innovation within the organization.



Director of Sales

Elba Candido

Drawing from over 20+
years of sales
experience, cultivated
relationships with both
vendors and customers in
the industry, Elba's wellseasoned expertise drives
the success of SOI Aviation.



Kenneth Manrique

Director of Procurement

 With 6+ years of military aviation platform knowledge and a willingness to learn, his strength lies in honing the capabilities of his colleagues.

Where to find us



Lancaster, CA

4542 Runway Dr., Lancaster, CA 93536 & 4543 Runway Dr., Lancaster, CA 93536 Tel: +1 (661) 728-0117

Calabasas, CA

23965 Ventura Blvd. Calabasas, CA 91302

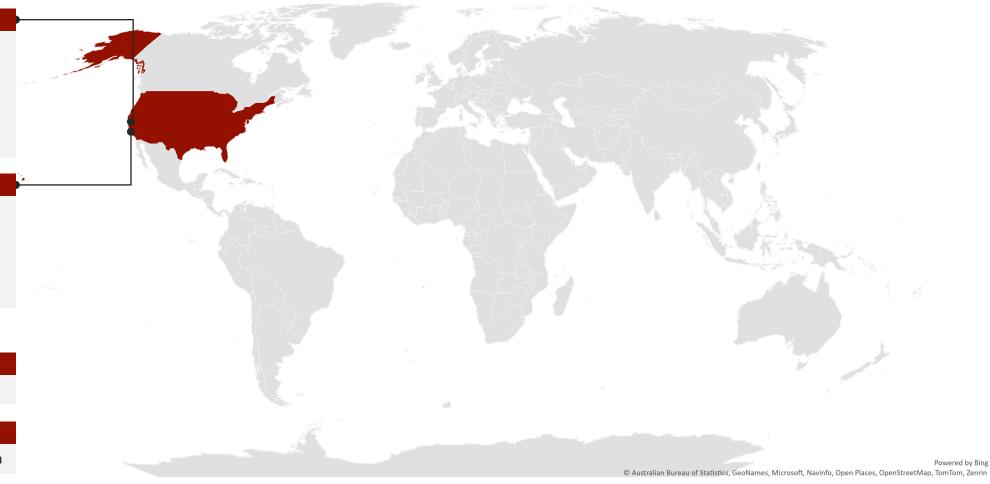
Tel: +1 (818) 591-3166 Ext. 106 Fax:+1 (818) 591-3144

Website

www.soiaviation.com

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Appendix



Case Study A



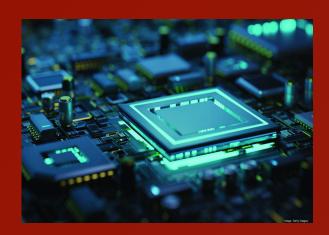
A/C **DOWNTIME** UNPLANNED EVENTS AOG UNPLANNED EVENTS NON-AOG ■ PLANNED EVENTS

- SOI received an urgent customer request detailing a part requirement that is causing an AOG scenario
- After communication with the OEM and additional research methods, the units in question are declared to be obsolete, no replacement/ DMS by the manufacturer
- SOI proceeds to acquire the necessary engineering & technical data and subsequently uses this data to produce the obsolete units
- Ultimately, this project saved the end user months of fleet training/ operational hours and hundreds of thousands of dollars on a grounded fleet
- Given our success with this particular project and the results delivered to the end user, we were able to build a level of trust and rapport with them that enables us to work with them on a deeper and more comprehensive level

Customer Testimonial: "SOI is a long-time partner and esteemed colleague."

Case Study B





- Our firm was called upon to provide software, computer and electronic parts to governmental air force division
- Though the parts in question are much different in nature than what we typically provide, SOI was successful in the research, sourcing and subsequent supply of these units to the end user within their desired timeframe
- We don't just provide products, we provide solutions. We have become comfortable operating outside of our comfort zone

Customer Testimonial: "SOI provided tailored solutions when there were no options to consider."



Thank You

