



NAGOYA, JAPAN

BtoB Meetings

& Conferences



Conference Program

→ Overviews of Foreign Aerospace Markets

OEMs Procurement & Supply Chain Policies

Conference room n°7 on the 4th floor in the Main Hall Conference language: English/Japanese with real-time interpretation

OCTOBER 10, 2012

11:00am – 11:40am	Welcome & Registration
11:40am – 12:10pm	The Bombardier Way of Managing a Global Supply Chain
•	Mr. Jean-Francois TESSIER, Sales Director, North Asia, Bombardier Commercial
	Aircraft
	Recent OEM experience has proven supply chain management to be a very challenging field.
	The success of an OEM now relies more and more on the management of its supply chain. It
	involves several fields of activity such as risk mitigation, advanced quality planning and a very
	strong governance.
	Bombardier has continuously improved its integrated supply chain model since the early 90's and will share more than 20 years of experience in the management of a global supply chain.
12:10pm – 02:00pm	Break
02:00pm – 02:30pm	Risk Management in Boeing's Global Supply Chain
02.00pm = 02.30pm	
02-25 02-05	Mr. Jeff LUCKEY, Vice president, 787 Supplier Management, Boeing
02:35pm – 03:05pm	All MHI Procurement Enhancement and Supply Chain Management for
	Commercial Airplane Business
	Mr. Nobuhiro TAKESHIMA, Director Procurement&Sourcing Department,
	Nagoya Aerospace Systems, Mitsubishi Heavy Industries, Ltd
	In April 2011, Mitsubishi Heavy Industries made the entire company reorganization with concentrating operational function into the business segments in order to strengthen its
	business structure to cope with the significantly changing competitive environment of global
	businesses. Now, Aerospace Systems is concentrating every effort to reform the supply chain
	management for commercial airplane business which shall expand and be expected to be the
	chief breadwinner of MHI.
03:10pm – 04:15pm	→ Mexico Opportunities for aircrafts parts manufacturing
	Mr. Rodolfo ESAU DE GARZA DE VEGA, Promexico (the Mexican Government
	institution in charge of strengthening Mexico's participation in the
	international economy)
	This presentation will feature new business trends of the Aerospace Industry in Mexico. It will
	contain detailed results achieved after two aerospace related companies' missions to Mexico
	and Japan during the first semester of 2012. Aircraft parts currently manufactured in Mexico, as well as parts and processes highly demanded in this market, representing a new business
	opportunity for Japanese companies, will also be mentioned. Finally, a detailed overview on
	trends and anticipated growth of the Aerospace Industry in Mexico will also be presented.
04:15pm – 05:15pm	→ Polish Aviation Sector
	Mr. Arkadiusz TARNOWSKI, Ph.D., Deputy Director – Polish Information and
	Foreign Investment Agency, PAIIZ
L	. o. o.g., cocine , genery,

Aviation sector in the Macroregion Eastern Poland – possibilities of cooperation.

Mr. Marek BUJNY, Member of the Board, Aviation Valley Association Aviation Valley - Aerospace World Class Cluster from Poland.

Ms. Magdalena ZWOLINSKA, Specialist, Polish Agency for Enterprise Development (PARP)

Support for the Japanese-Polish business cooperation – information sources and measures available in Poland.

Ms. Teresa ORCZYKOWSKA, Director, Industrial Development Agency, Branch Office in Mielec

Special Economic Zone EURO-PARK MIELEC. Focus on business opportunities in South-Eastern Poland.